



Joanna Rizoulis, Amy Smith-Sroka, Arlene Gibbs, Kathleen Collins, Dalia Valdes

THE BEST OF WESTCHESTER

How does a residential real estate agent already at the top of her game become an even more powerful force in the business? By aligning herself with other agents operating at the same caliber. Such is the case with five women representing buyers and sellers across Westchester County, New York: Kathleen Collins, Arlene Gibbs, Joanna Rizoulis, Amy Smith Sroka and Dalia Valdes, of Julia B. Fee Sotheby's International Realty. Each on her own has achieved the status of a top-producing real estate agent. But when they come together, they are

on a different playing field, capable of achieving greater heights than ever before.

Unlike agent teams that work on the same deals together, these five associate brokers can more accurately be described as an A-list agent group. They collaborate and share insights with one another, each contributing her own unique strengths, knowledge and skills to the great advantage of all. The end results are unparalleled in real estate, allowing for the very highest level of service available. And while their clients might not always realize it,

since the agents aren't necessarily formally involved in one another's transactions, working with one of these professionals gives the client the expertise of all five.

In Bronxville, Kathleen Collins has proven a consistent top producer over the years, recently achieving more individual sales over \$3 million than any other local agent. She is also responsible for the highest recorded sale on both the listing and buyer side among all Bronxville Village transactions. She brings exceptional proficiency in negotiating and marketing, and a deep knowledge



201–205 W. Patent Road, Bedford Corners, NY, \$6,900,000



8 Oak Lane, Larchmont, NY, \$4,200,000



21 Ridge Road, Bronxville, NY, \$9,500,000



159 W. Main St., Tarrytown, NY, \$2,790,000

of the Westchester marketplace that ensures her clients have a trusted resource in helping them make the best real estate decisions. Among her current listings is a historic \$9.5 million Mediterranean estate that has been beautifully restored.

Recognized for her expertise and market knowledge as well as her tenacity and calming influence, Arlene Gibbs is also a consistent top producer. She is both passionate and compassionate, and loves what she does. With 25 years of real estate experience, she annually ranks in the top tier of all agents in Larchmont and Mamaroneck, having achieved over \$53 million in sales in 2013. She was the listing agent on the two highest sales recorded in Larchmont in the past several years, also serving as the selling agent on one of them: the 2013 sale of an exceptional waterfront estate on Hommocks Road, a property of understated elegance in a private enclave that sold for \$8.9 million. Her current listings include a \$4.2 million Tudor-style home in

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Larchmont Harbor.

As a subset of the group, Amy Smith Sroka and Joanna Rizoulis work together as an agent team specializing in northern Westchester County. Dedicated to delivering luxury service at every price point, both agents have their roots in the area and bring an extensive lifelong knowledge of the county, its communities and its services. Amy has over 30 years of experience listing and selling in New York, while Joan-

na draws upon a varied background that includes legal, sales, marketing and management experience, as well as involvement with the Westchester County Board of Realtors as a prior vice chair and current Professional Standards Committee member. The pair, who were responsible for closing more than 30 transactions in 2013, currently have one of the highest-priced listings in the county, a magnificent \$19,900,000 Chappaqua estate known as Rosewood.

Dalia Valdes is said to possess a nearly encyclopedic knowledge of fine property throughout Westchester County. She has made her mark in the luxury residential markets of Scarsdale, Irvington and the surrounding river towns, brokering millions of dollars in sales each year. Her clients benefit from the personalized attention and strategic guidance she delivers, as well as her international business background, global connections and keen negotiating skills. One of her most notable recent transactions was the highest sale

ever recorded in Irvington, a restored English Manor home in a prestigious neighborhood that sold for more than \$300,000 over its asking price.

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